



Mercedes-Benz Business Solutions

Corporate Programmes with Mercedes-Benz.

Mercedes-Benz
The best or nothing.





Mercedes-Benz: The best or nothing.

The name Mercedes-Benz stands for a successful past and a trailblazing future in mobility. The three-pointed star, the Mercedes-Benz trade mark, is a symbol of quality, safety and refined motoring.

For over 128 years, Mercedes-Benz engineers have refused to rest on their laurels and continue into the future with the goal of re-inventing the motor vehicle.

Since inventing the car,
we've never stopped dreaming
up ways to improve it.

Our Products

Safety

Every day, millions of people depend on a Mercedes-Benz for the safety of themselves and their loved ones. That is why our developers around the world give their best. We invented the car. And we are aware of our responsibility. It is therefore our aim to build the safest cars in the world. With numerous technical innovations, we have constantly set the benchmark in automotive safety ever since we invented the car in 1886. Many of these innovations are today the industry standard.

With innovation at the heart of our story, we constantly set the benchmark in automotive safety.



Our Products

Intelligent Drive

Mercedes-Benz Intelligent Drive is the intelligent combination of sensors and systems – for a new dimension of driving safety and comfort. This technology makes it possible to monitor the area around the vehicle even more comprehensively and to provide drivers with appropriate warnings, assistance and support depending on the traffic situation. This offers better all-round protection for the vehicle occupants as well as other road users.

- **ATTENTION ASSIST:** Microsleep is a common cause of accidents, especially on long journeys at night. ATTENTION ASSIST uses sensors which aim to recognise the onset of driver fatigue and issues a prompt warning when it is time to take a break in the interest of safety.
- **DISTRONIC PLUS:** Based on modern radar technology, this assistance system is an effective tool for the prevention of accidents. The proximity control uses a defined setting to regulate the distance from the car in front; braking the vehicle until it is at rest (depending on traffic situation).
- **Intelligent Light System:** The Intelligent Light System is an adaptive headlight system that automatically adjusts depending on the weather, light and driving conditions. As a result, you have the best possible light in every situation and are able to recognise hazards earlier and more accurately – for example, in adverse weather conditions or when visibility is poor.
- **Active Lane Keeping Assist** is able to recognise an unintended departure from the lane, warn the driver with pulsed steering wheel vibrations and apply one-sided braking action to manoeuvre the vehicle back into its lane.
- **Parking package:** Active Parking Assist with PARKTRONIC and a reversing camera simplify the search for a parking space and make it easy to enter and leave the bay, and to manoeuvre safely. Furthermore, the system optionally steers the vehicle into a parking space, taking control of the wheel and the brakes for the driver. The 360° camera monitors all four sides of the vehicle and provides a panoramic view as well as a virtual bird's-eye perspective.
- The **PRE-SAFE®** system is a trailblazer for preventive occupant protection and offers the following features to protect the occupants critical situations:
 - **PRE-SAFE®** system with reversible belt tensioners for front seats, closing function for side windows and automatic positioning for front passenger seats.
 - **PRE-SAFE® PLUS** extends PRE-SAFE® system functions with preventive measures in an impending rear impact, including activation of the hazard warning system, reversible belt tensioning or application of the brakes when the vehicle is stationary, e.g. to prevent it from rolling onto a junction.
 - **PRE-SAFE® Brake** can help to prevent or mitigate the effects of a collision with vehicles ahead, stationary objects or pedestrians.
- **Brake Assist (BAS) PLUS** can increase the brake pressure if a critical situation is detected and the driver applies the brakes ideally preventing a collision with other vehicles or pedestrians.

Quality

Purchasing a Mercedes-Benz is not just about transaction.

As a manufacturer of premium automobiles, we place the highest demands on the quality of our products.

For us, this also means offering exceptionally safe, fuel-efficient, and low-emission vehicles. Our innovative technologies help to ensure that our vehicles become more efficient and environmentally friendly with each new model.

Sustainable mobility

A clean environment is a priceless asset. This is why our goal is to make our vehicles even more environmentally compatible from one generation to the next. To improve the environmental balance sheet for our vehicles over their entire lifecycle and continue to strive for emission-free mobility.

We are using a three-pronged approach on our road to emission-free driving: First of all we are working continuously on optimising the classic internal combustion engine because it will continue to be the backbone of mobility. But we also keep advancing the hybridisation of our vehicle fleet on our path to all-electric mobility.

The concept of the plug-in hybrid, which combines an internal combustion engine with an electric motor, offers our customers the best of two worlds, makes use of the existing infrastructure and leads them step by step to all-electric mobility. Thirdly, we keep expanding our fleet of electric vehicles with fuel cell and all-electric power trains.

Mercedes-Benz strives for continuous development and optimisation of production processes that protect resources and extends through the construction of low-consumption vehicles to innovative recycling concepts.

BlueDIRECT

Economical and efficient combustion.

The most environmentally friendly technology in petrol-powered Mercedes-Benz cars is called BlueDIRECT. The innovative BlueDIRECT direct-injection technology injects the correct amount of fuel into the combustion chamber at just the right time – for more efficient combustion and more power with reduced fuel consumption. In this way, our state-of-the-art BlueDIRECT petrol engines for cars achieve even an higher combustion efficiency. The amount of petrol needed depending on the driving situation is metered precisely and injected directly into the cylinders. This lowers fuel consumption and thereby also CO₂ emissions.

The quality and advances of our internal combustion engines are crucial for how efficient and eco-friendly we will actually be on the road in the next 20 years. Diesel and petrol engines – with or without hybrid option – will remain the driving force for cars in the medium term.



Ownership

When you buy a Mercedes-Benz, you know what you're getting. It's the best or nothing - a car that will stand the test of time and exhilarate your senses. Plus every vehicle comes with the following features:

- 3 Year Owner Protection Plan
- Mercedes-Benz Road Care provided with your new car warranty for a period of 3 years
- Mercedes-Benz service intervals set to ensure you get the best performance from each vehicle over its life. All engines except AMG and V12 variants: 25,000km /1 year.
- Energy-efficient internal combustion engines that continue to offer the most leverage for lowering fuel consumption and emissions.
- New and optimised safety systems standard such as COLLISION PREVENTION ASSIST for accident free driving.

You can also take advantage of our Mercedes-Benz Service Plans as well as competitive financial and fleet management solutions from Mercedes-Benz Financial and Daimler Fleet Management.

It's 'total cost of ownership' –
and it's how we deliver value in the
complete package we provide you.

Corporate Programme

Individuals

Mercedes-Benz vehicles are renowned for quality, safety, luxury and performance. That's why cars with the Mercedes-Benz three-pointed star are the choice of those who demand the best.

If you work for a BRW Top 500 company or a business with 75 or more full-time employees you may be eligible to receive exclusive Corporate Programme benefits, including:

- Reduced Dealer Delivery fee¹.
- Complimentary scheduled servicing at an authorised participating Mercedes-Benz dealership for up to 3 years or 75,000 km² (whichever comes first).
- Complimentary pick-up and drop-off³, or access to a loan vehicle when your Mercedes-Benz is being serviced⁴.
- Total of 4 years complimentary Mercedes-Benz Road Care nationwide.
- Competitive finance rates and tailored financial solutions through Mercedes-Benz Financial Services Australia Pty Ltd ("MBFSAu").
- Access to your own Corporate Sales Consultant⁵.

Employer benefits

For employers wanting to attract the best people, the Mercedes-Benz Corporate Programme makes great sense.

As a qualified member, not only will your employees receive exclusive Corporate Programme benefits, but the company itself benefits from the programme:

- Employee attraction and retention
- Simple implementation
- Enhance your company's corporate image

¹ Not applicable to all models.

² Non-AMG up to 3 years or 75,000km from new (whichever comes first). AMG (excluding V12 vehicles) 3 years or 60,000 km from new (whichever comes first). All V12 vehicles 3 years or 50,000 km from new (whichever comes first).

³ Within 25 km of the servicing dealer.

⁴ Pick-up and drop-off, or loan vehicle features, only available during the period of complimentary servicing offer. Subject to availability.

⁵ Available at authorised participating Mercedes-Benz dealerships only.

Fleet

At Mercedes-Benz, we realise that every business has different needs. We recognise when you're managing a fleet, there are many issues to consider – from comfort and safety, to the appropriate financing for your vehicles. That's why we offer you a selection of top-performance fleet solutions.

Some of the benefits include:

Extensive vehicle range

From the fuel-efficient and affordable A-Class, to the luxuriously spacious S-Class, we offer an extensive range of vehicles to suit all requirements and budgets.

Preferential fleet pricing

Fleet customers may be eligible for preferential fleet pricing and access to a range of benefits.

Class-leading safety

All Mercedes-Benz vehicles undergo extensive tests that exceed expectations and boast outstanding safety standards. Mercedes-Benz fleet offers you and your company maximum peace of mind.

24 hour Road Care

Mercedes-Benz Road Care is a dedicated assistance program which you automatically receive upon purchase for the duration of the manufacturer's warranty period. As one of the most comprehensive and reliable roadside assistance services available in Australia, Mercedes-Benz Road Care will be there to assist you anywhere in Australia, 24 hours a day, every day of the year.

Conveniently located dealerships

Our vehicles are supported by the expertise and specialised knowledge of a dedicated dealer network. There are over 50 authorised Mercedes-Benz dealerships located throughout Australia for your convenience.

Dedicated Fleet Sales Consultants

Each dealership has dedicated Fleet Sales Consultants who are there to understand your individual requirements and ensure you are provided with the highest quality service and professional consultation for your needs.

Our After-Sales Commitment

There is nothing like the feeling of taking delivery of your Mercedes-Benz. As part of your ownership experience, Mercedes-Benz provides a range of aftersales products and services to ensure that the dream continues throughout the life of your vehicle.

Genuine service and repairs

Servicing your Mercedes-Benz at an authorised Mercedes-Benz Service Centre ensures your vehicle is looked after in our state-of-the-art facilities, using specialist tools and diagnostic equipment. Factory-trained technicians will assist in maintaining your vehicle's optimal condition, giving you confidence your vehicle is in the right hands.

Your Mercedes-Benz vehicle features the latest in electronic and automotive technology when it was first delivered, so why trust it with anyone else other than our specially qualified service technicians who are equipped with the right tools and technology to keep your vehicle running smoothly, efficiently and safely.

Genuine Parts

Mercedes-Benz Genuine Parts are subject to the same exacting standards as the vehicles that leave our factory. The experience from over a century of vehicle and parts manufacture is channelled into maintaining all of the outstanding qualities of your vehicle; from its quality and proven standards of safety to its dependability - even thousands of kilometres down the line.

Non-genuine parts can greatly compromise quality and affect the performance and safety of your Mercedes-Benz vehicle. Put simply, if a non-genuine part is fitted to your vehicle and directly, indirectly, or consequently damages your vehicle, this damage will not be covered by the manufacturer's warranty.

The exceptional durability offered by our Genuine Parts together with a 2 year parts warranty makes them cost effective. With our sophisticated logistics centre carrying in excess of 100,000 lines, we provide rapid access to any part throughout our authorised dealer network.

Protect your vehicle with Genuine Parts and continue to receive the performance, style, comfort and safety that you expect from your vehicle. Always insist on Mercedes-Benz Genuine Parts.

Genuine Accessories

Make your Mercedes-Benz your own with the help of our Mercedes-Benz Genuine Accessories. From storage solutions to unique alloy wheels, all our car accessories are designed to perfectly complement your Mercedes-Benz.

New vehicle warranty

Our comprehensive Owner Protection Plan means peace of mind for 3 years for new Mercedes-Benz passenger cars purchased from authorised Mercedes-Benz dealerships in Australia. There's no kilometre limitation and your vehicle is covered for parts and labour charges incurred in rectifying a manufacturing defect relating to materials or workmanship.

The 3 year period commences on the date of first delivery to a customer or, in the case of a demonstrator vehicle, from the date the vehicle was first registered and put in service.

The Owner Protection Plan is our promise to you that Mercedes-Benz will repair or replace manufacturing defects in material or workmanship which arise during the warranty period free of charge. However, the Owner Protection Plan only covers the vehicle as manufactured by us and does not cover any modification, accessories, bodies, or other goods or services supplied by a third party manufacturer or supplier.

Roadside Assistance Benefits and Solutions.

Roadside response

Mercedes-Benz Roadside Assistance is a dedicated program which provides 24 hour roadside assistance.

Flat battery

If you find yourself immobilised with a battery problem, we will attend to your vehicle, test the battery for performance, jump start the flat battery or if required, arrange a replacement battery under warranty* or coordinate the supply of any battery outside the warranty period the cost of which you may be responsible for.

Out of fuel

If your vehicle runs out of fuel we will provide sufficient petrol or diesel (to a maximum of 5 litres) for you to travel to the nearest available refuelling facility. If you drive an LPG fuelled vehicle, we will tow your vehicle to the nearest refuelling facility, subject to the towing limits.

Flat tyres

If you have a flat tyre, we will send assistance and attempt to mobilise your vehicle (excludes any necessary replacement tyres).

Lost or locked keys

If you lose your keys or lock them in your vehicle, we will either retrieve a spare key from your home or gain access to your vehicle**. (Any costs for this service in excess of \$150 inclusive of GST, labour, parts and taxes, will be charged to you).

Vehicle Towing / Taxi

If your vehicle cannot be successfully mobilised at the roadside or cannot be safely driven, it will be towed/transported to the nearest authorised Mercedes-Benz Service Dealer. In cases of extreme distance, your vehicle may be transported to a suitably equipped service centre recommended by Mercedes-Benz Australia/Pacific Pty Ltd.

Should you require, we will provide you with one taxi ride to a maximum value of \$200.00 (inclusive of GST), per breakdown, to help enable you to continue your journey to the nearest town or within the same city where the breakdown has occurred.

Bogged Vehicle

We will attend and recover your vehicle from a bogged situation provided that reasonable and safe access is available to a conventional two wheel drive recovery vehicle and no other specialist equipment is necessary.

Should specialist equipment and/or towing become necessary, services may be provided at our discretion, but all additional costs will be your responsibility.

Caravan and Trailer Assistance

If your vehicle suffers a breakdown and requires transportation to a repairer, we will transport any attached caravan or trailer:

- to the same repairer; or
- to a location as requested by you if it's within the initial transportation distance; or
- up to 50 kilometres by road from the site of the immobilised vehicle,

whichever is closest. Please refer to the section outlining limitations to towing. It is your responsibility to inform our customer service assistant that your vehicle is towing a caravan or trailer prior to a service provider being dispatched to assist you. If you do not tell us, you may be responsible for any/all subsequent costs associated with the caravan or trailer towing.

This service does not extend to breakdown related matters associated with the caravan or trailer itself or caravan and trailer couplings where your vehicle is still mobile.

The caravan or trailer cannot exceed the legal towing weight or dimension restrictions for a passenger vehicle transporter.

Emergency Travel Benefits

If you have a breakdown when you are more than 70km from home and your vehicle cannot be repaired on the same day, we will provide the following benefits:

1. Emergency Accommodation

We will provide up to 4 nights accommodation up to the value of \$200 per night including GST (room cost only) should you decide to remain with your vehicle while it is repaired locally. Any non-room charges or, amounts in excess of the limit will be solely borne by you. This benefit cannot be used in conjunction with car rental and will stop once your vehicle has been repaired.

2. Rental Vehicle

We will provide a rental vehicle up to a limit of \$1,000 including GST. Any amount charged in excess of this limit will be at your cost. You will be responsible for all fuel costs, toll charges, insurance excess reduction, excess kilometre charges, any traffic infringements, any damage and any excess or insurance waivers on the rental vehicle. This benefit cannot be used in conjunction with accommodation and will stop once your vehicle has been repaired.

3. Alternative Transportation

We will transport you and up to four of your passengers to your home or to your intended destination up to a maximum of \$1,000 including GST per person, per incident, should accommodation or a rental vehicle be unavailable. Any amounts charged in excess of this will be at your cost.

4. Vehicle Relocation

If you have left the vehicle to continue your journey, vehicle relocation will be provided to deliver the vehicle, once repaired, to your home or intended destination (whichever is the nearest) where the distance between you and the selected authorised autobody repairer is greater than 70kms. Alternatively, return transport will be provided to enable the driver to pick up the repaired vehicle.

Emergency message relay

Following a breakdown or accident, we will relay urgent messages to family, friends or business associates likely to be affected or concerned by the disruption or delay and/or provide advice on local transport options and alternatives.

We will provide, wherever possible, emergency assistance with cancellation and rebooking of any pre-booked travel arrangements, including accommodation and flight reservations. Costs associated with rebooking or cancelling travel plans will be at your expense.

Medical advice

Urgent telephone medical advice provided by a qualified nurse or doctor is available 24 hours a day. Medical advice will also be extended to any direct family members if they are travelling with you or if they are at home while you are travelling. This assistance can be limited or restricted in some situations. You will be responsible for all associated medical costs.

Legal advice

Telephone legal advice is available from one of our preferred legal firms for preliminary advice on any matter involving the use or ownership of your vehicle. Advice is confidential and there are no consultation fees or telephone charges. It does not extend to written advice, preparation of briefs or personal interviews.

* Mercedes-Benz battery warranty provides cover for 3 years (or 6 years for high voltage batteries) from date of first registration.

** Legal ownership of the vehicle must be established prior to any assistance with lost or locked keys being provided.

Mercedes-Benz Financial

Finance

If you've ever imagined driving a Mercedes-Benz, our tailored finance package will help you achieve that dream. Whether you are leasing or financing, our comprehensive product range means you can find the ideal financial solution.

Some of the benefits we offer:

- Competitive, fixed interest rates
- 12 to 84 month terms
- No account-keeping fees
- Convenient payment options
- Unparalleled customer support, when you need it
- Fast approvals and individual assessments
- Ability to manage your account online
- The assurance of the Mercedes-Benz brand

Mercedes-Benz Insurance*

Your new Mercedes-Benz goes to great lengths to protect you. The least you could do is return the favour. If you've ever worried about the protection of your Mercedes-Benz, then you will find that our tailored insurance packages have been designed with you in mind.

Mercedes-Benz Insurance protects you just as much as our vehicles are designed to. You can be assured of peace-of-mind, expert care, and a genuine commitment to helping maintain the safety, performance and value of your vehicle.

Features:

- Authorised Mercedes-Benz repairer
- 2 or 3 year new vehicle replacement in the event of a write-off
- Genuine Mercedes-Benz replacement parts
- Hire car allowance following theft
- Optional hire car allowance following an accident
- Cover for up to \$300 for personal effects and clothing
- Choice of Agreed or Market Value cover

Agility

The Mercedes-Benz Agility Finance Programme is designed to provide exceptional flexibility and peace of mind. So from the start of your journey with us, you'll remain firmly and comfortably in the driver's seat of the financial arrangement you choose for your new Mercedes-Benz car.

Best of all, Agility allows us to guarantee the future value of your car⁺. This means when your agreement comes to an end you have the option to trade, retain or return your car. Plus with flexible terms, competitive rates and the assurance and backing of the Mercedes-Benz brand, it's one of the simplest financing decisions you'll ever make.

Some of the benefits include:

- Enjoy peace of mind with the future value of your vehicle guaranteed by Mercedes-Benz⁺
- Stay in control with the flexibility to trade, retain or return at the end of the agreement^{*}
- Benefit from the ability to increase your deposit or trade-in to reduce monthly repayments
- Available to both business and private customers^{*}

⁺ Guaranteed Future Value (GFV) is subject to vehicle maintenance in accordance with the manufacturer's specification, Fair Wear and Tear conditions and Excess Kilometre charges calculated at \$0.50/km in excess of the agreed annual allowance.

^{*} Agility Finance is restricted to approved customers of Mercedes-Benz Financial Services Australia Pty Ltd ABN 73 074 134 517 (MBFS), Australian credit licence 247271 and is subject to standard credit assessment and lending criteria. Please contact an authorised Mercedes-Benz dealer for further details and full terms and conditions (including vehicle eligibility).

^{*} Mercedes-Benz Insurance is a registered business name of Mercedes-Benz Financial Services Australia Pty Ltd, ABN 73 074 134 517 (MBFSAu) AFSL No. 247271. Before purchasing an insurance product refer to the respective Product Disclosure Statement and Policy Wording booklet for full terms and conditions. Insurance is provided on behalf of QBE Insurance Australia Limited ABN 78 003 191 035 AFSL No. 239545 (QBE), whereby MBFSAu and its authorised Dealers act as agents of QBE and not as your agent.

Daimler Fleet Management

Fleet management services to keep your business mobile. Access to people you can trust delivering easy solutions and superior service – that’s what we guarantee.

Our dedicated team of fleet managers will work closely with you to develop the best mobility solution for your business – from vehicle selection and acquisition to servicing, fleet operations and managing your drivers.

We have invested in working with efficient vehicle management systems and leveraged our experience and knowledge to ensure we are able to provide meaningful and timely reporting on vehicle and driver.

Asset Hire Purchase

Designed for customers who ultimately want to own their vehicles at the conclusion of the contract term

- Little or no deposit required
- Optional final balloon payment to reduce monthly instalments
- Flexibility to vary the contract term
- May offer tax benefits[^]

Asset Loan

The benefits of vehicle ownership without the outlay. Vehicle ownership is transferred to you at the commencement of your finance contract.

- Reduce monthly payments by varying the deposit
- Optional final balloon payment
- Final balloon payment may be refinanced
- May offer tax benefits[^]

Operating Lease

Designed specifically for our Fleet customers, an operating Lease is the most comprehensive finance option we offer.

- Off-balance sheet, monthly rentals that may be fully tax deductible[^]
- Remove liability associated with your fleet’s value at the end of the finance term, because you hand the vehicles back
- Option of including a Full Service Maintenance package

[^] We recommend you seek independent financial, taxation and legal advice on your individual circumstances before entering into any finance agreement. MBFSAu makes no representation as to the effect of any financial product on your personal or company tax arrangements.

Finance Lease

A Finance Lease is a rental agreement offering fixed monthly payments with the addition of a residual value negotiated at the start of the term.

At the end of the term you can make an offer to purchase, or re-lease your vehicle, or upgrade to a brand new vehicle – the choice is yours.

- Immediate use of the vehicle without a substantial outlay
- Fixed monthly payments make it easier to track your expenses
- May offer tax benefits^

Novated Lease

Employee benefits

Novated Lease or Salary Sacrifice is an ideal way to purchase a new car. You have the convenience of a fixed budgeted payment which includes the vehicle payment and all vehicle running costs from pre-tax income providing an overall tax reduction and the same flexibility to decide the term of the lease and the choice of the vehicle.

Our novated lease and salary packaging specialists will be able to provide you with more information or answer any questions you may have.

Employer benefits

Provide a clean and easy ‘benefit’ to retain and increase employee satisfaction while having a neutral cost expense. All Novated Leases are off the balance sheet vehicles as they are the employees’ responsibility resulting in no balance sheet implications for employers.

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